



Subject : Business Laws
B.B.A. - I / II / III

Day : Tuesday
Date : 12/04/2016



Time : 10.00 AM TO 01.00 PM
Max Marks : 70 Total Pages : 1

N.B:

- 1 Q. No 1 is **COMPULSORY**.
- 2) Attempt any **FOUR** questions from Q. No. 2 to Q. No. 7
- 3) Each question carries **FOURTEEN** marks.

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- Q.1** With respect to the Indian Partnership Act, 1932, discuss the following: (14)
- a) Distinguish between Partnership firm and company. (07)
 - b) Distinguish between Partnership firm and Joint Hindu Family. (07)
- Q.2** "Unsoundness of mind of contracting party renders the contract null and void." (14)
Examine the statement in the light of the Indian Contract Act, 1872.
- Q.3** "Company meetings are an important link between the management and the (14)
share- holders (stake - holders)". Justify, and explain the types of meetings.
- Q.4** Discuss the composition, jurisdiction and functions of Consumer Dispute (14)
Redressal Agencies, as envisaged in the Consumers Protection Act, 1986.
- Q.5** What is meant by "Intellectual Property Rights"? Briefly describe its types. (14)
- Q.6** Describe implied conditions in a contract of a sale as given under the Sale of (14)
Goods Act, 1930.
- Q.7** Write short notes on (ANY TWO) (14)
- a) Memorandum of Association
 - b) Salient features of the Competition Act
 - c) Debentures
 - d) Effects of non - registration of partnership firm



LINA - IV (2010 Course) : SUMMER - 2016

Subject : International Business

B.B.A. ~~II~~ ~~III~~

Day : Saturday

Date : 16/04/2016



Time : 10.00 AM TO 01.00 PM

Max Marks : 70 Total Pages : 1

N.B.:

- 1) Q. No. 1 is **COMPULSORY**.
- 2) Attempt any **FOUR** questions from Q. No. 2 to Q. No. 7.
- 3) Each question carries **14** marks.

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- Q.1 a) Explain the role of Special Economic Zones (SEZs) in International Business.
- b) What are the functions of International Monetary Fund?
- Q.2 Explain the features of Foreign Exchange Market.
- Q.3 'Multi National Corporation play important role in International Business'. Discuss the statement.
- Q.4 What do you mean by Balance of Payment? Explain components of BOP.
- Q.5 Write a note on globalization in International Human Resource.
- Q.6 What do you mean by Fixed and Flexible Exchange rate system?
- Q.7 Write short notes on any **TWO**:
- a) WTO
 - b) G 20
 - c) Foreign Trade Policy of India

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Subject : Research Methodology
B.B.A. I / II / III

Day : Wednesday

Date : 20/04/2016



Time : 10.00 AM TO 01.00 PM

Max Marks : 70 Total Pages : 1

N.B.

- 1) Q.1 is **COMPULSORY**.
- 2) Attempt any **FOUR** questions from Q.2 to Q.7.
- 3) Each question carries **FOURTEEN** marks.
- 4) Use of non-programmable calculator is allowed.
- 5) Statistical tables will be provided if necessary.

- Q.1 a) Distinguish between probability and non-probability sampling techniques. (07)
- b) State the qualities of a good researcher. (07)
- Q.2 Discuss the applications of research in functional areas of business. (14)
- Q.3 What is a research design? Discuss giving examples the different types of research designs. (14)
- Q.4 Explain the importance of writing a research report. State in detail, the format of a good research report. (14)
- Q.5 Discuss the use of information technology in research. (14)
- Q.6 Write short notes on any **TWO**: (14)
- a) Interviews
 - b) Processing of data
 - c) Precautions while using secondary data
- Q.7 An oil company has explored three different areas for possible oil reserves. The results of the test were as given below: (14)

	Areas		
	A	B	C
Strikes	7	10	8
Dry holes	10	18	9

Test using chi-square, whether the three areas have the some potential, at the 10% level of significance?

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Subject : Human Resource Management

B.B.A. ~~I/II/III~~

Day : Friday

Date : 22/04/2016



Time : 10.00 AM TO 01.00 PM

Max Marks : 70 Total Pages : 1

N. B. :

- 1) Q. No. 1 is **COMPULSORY**.
- 2) Attempt **ANY FOUR** out of the remaining.
- 3) Figures to the right indicate **FULL** marks.

- Q. 1 Write detailed notes on:
- a) Strategic Human Resource Management (07)
 - b) Evolution of HRM (07)
- Q. 2 "HRM is important to all managers". Do you agree with this statement? (14)
Why?
- Q. 3 What do you mean by HR Planning? State various factors affecting an organization's HR Planning. (14)
- Q. 4 What types of information are collected through the process of Job Analysis? (14)
Discuss various methods of Job Analysis in brief.
- Q. 5 How an organization's go ahead with the process of Recruitment? State and (14)
discuss in short the Internal and External Sources of Recruitment.
- Q. 6 Define Compensation? Explain in detail various factors influencing (14)
compensation decision of an organization.
- Q. 7 Write short notes on **ANY TWO** of the following: (14)
- a) Training Need Analysis (TNA)
 - b) On - the - Job Training
 - c) Trade Union
 - d) Nature of Disputes

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Subject : Entrepreneurship Development
B.B.A. I / II / III

Day : Thursday

Date : 28/04/2016



Time : 10.00 AM TO 01.00 PM

Max Marks : 70 Total Pages : 1

N.B.:

- 1) Q. No. 1 is **COMPULSORY**.
- 2) Attempt any **FOUR** questions from Q. No. 2 to Q. No. 7.
- 3) Figures to the **RIGHT** indicate full marks.

- Q.1 a)** Explain the importance of entrepreneurship with respect to present environment. (07)
- b)** Discuss the role of "Woman Entrepreneurship" in growth of India. (07)
- Q.2** Carry out "Environmental Analysis" to start any new business of your choice. (14)
- Q.3** Explain, in detail the contents of a Business Plan. (14)
- Q.4** What are different sources of finance available to/ in a business organization? (14)
- Q.5** Explain the role of Government in promotion of entrepreneurship. (14)
- Q.6** Elaborate the different factors which motivate entrepreneurs to take up entrepreneurial activity. (14)
- Q.7** Write short notes on any **TWO** of the following: (14)
- a) Elevator pitch
 - b) Venture Capital
 - c) Role of DIC
 - d) Entrepreneurship Development Program.

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